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QUESTION 1

What differentiator refers to the ability to avoid 3-tier architecture performancedegradation when adding users or workloads to an existing environment?

A. Predictable Linear Performance

B. Enterprise Cloud Services

C. CPU Performance

D. Time to Deploy

Correct Answer: A

QUESTION 2

A customer needs to simplify their physical network infrastructure and move towards software defined network architecture. Which Nutanix solution should you propose tothe customer?

A. Calm

B. AHV

C. Flow

D. Prism

Correct Answer: C

QUESTION 3

A VDI administrator is frustrated with being unable to scale home directories, userprofiles, and departmental shares as the number of VDI users grows. Which feature should he use to solve this problem?

A. AFS has elastic capabilities

B. AFS allows users to collaborate on files easier

C. AFS can mitigate the effects of a bootstorm

D. Prism helps troubleshoot issues much faster

Correct Answer: A

QUESTION 4

A customer has an existing purchasing agreement with Lenovo. What is an appropriatesolution to highlight with the customer?

A. Lenovo HX Certified Node

B. Cisco UCS

C. Nuanix NX Appliance

Correct Answer: A

QUESTION 5

An AWS customer is experiencing the financial impact of public cloud lock-in and requires long term

flexibility and choice across clouds.

Which Nutanix product can help with multi-cloud platform?

A. Calm

B. AHV

C. Xi

D. AFS

Correct Answer: A

QUESTION 6

A customer is using HPE hardware but is interested in Nutanix software. What is the appropriate solution to highlight with this customer?

A. Nutanix software running on HPE Synergy

B. Nutanix software running on HPE DL380

C. Nutanix NX Appliance

D. Nutanix software running on HPE Apollo

Correct Answer: B

QUESTION 7

Which Nutanix product is delivered security hardened and includesbuilt-in security throughout the entire development cycle?

A. Prism

B. AHV

C. Sizer

D. Calm

Correct Answer: B

QUESTION 8

A customer is considering moving from ESXi to AHV. What key benefit of AHV should drive this decision?

A. Virtualize servers

B. Reduce recovery time objective

C. True single-pane management

D. High availability

Correct Answer: C

QUESTION 9

A customer wants to avoid virtualization vendor lock-in and escalating licensing fees. Which Nutanix product is the only product on the market able to meet these requirements?

A. Calm

B. Xi

C. Flow

D. AHV

Correct Answer: D

QUESTION 10

A customer is considering changing server manufacturers in the next 12 to 18months. Which Nutanix solution should be positioned for this customer?

A. Prism

B. Nutanix Software

C. Xi

D. IBM HCI powered by Nutanix

Correct Answer: B

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